

UNITED INDEPENDENT SCHOOL DISTRICT
RFP 2008-010
STUDENT CREDIT RECOVERY AND ADVANCEMENT SOFTWARE SERVICES

VENDORS		APEX LEARNING		AVENTA LEARNING		EDUCATIONAL TECHNOLOGY LEARNING		ODYSSEY WARE, INC.		PEARSON DIGITAL LEARNING	
WEB-BASED	EST. QTY.	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE
Year One - price per port	138		\$115,000.00		\$127,400.00	\$1,027.25	\$141,760.50	\$700.00	\$96,600.00	\$995.00	\$137,310.00
Year Two - price per port	138		\$105,000.00		\$127,400.00	\$854.42	\$117,909.96	\$700.00	\$96,600.00	\$995.00	\$137,310.00
Year Three - price per port	138		\$105,000.00		\$127,400.00	\$854.42	\$117,909.96	\$700.00	\$96,600.00	\$995.00	\$137,310.00
Total Price For Three Years			\$325,000.00		\$382,200.00		\$377,580.42		\$289,800.00		\$411,930.00
Training - Onsite	1 day of program design and implementation, 1 day of onsite product training		2,500.00 Per Day Includes Expenses		2 1/2 days of initial staff development for year 1 subsequent years 1 day of training		\$8,300 - two onsite training sessions and two 3-4 hour training sessions via live web conferencing		\$1,700.00 Per Day		
Core Curriculum	Incomplete Middle School Curriculum -Offer foundation courses and High school curriculum		Offering All Courses Requested plus additional courses		Missing 7th Grade Texas History		Offering All Courses Requested		Offering All Courses Requested		
Elective Curriculum	offers 6 out of the 16 electives we requested - *as per 08-09 online course catalog		Offering All Courses Requested plus additional electives		Offer 11 of the electives requested. Can be authored using Curriculum authoring tools.		Offers 8 of the 16 Electives Requested		Incomplete - Elective courses not Pearson curriculum		
Includes Core Management System	YES		YES		YES		YES		NO		
Value Add	CUSTOMIZABLE ONLINE LEARNING PLATFORM		Provides internal course management system that includes Web Ex style interaction		Annual on-site training; partnerships with Encyclopedia Britannica online, Cambridge University Press manipulative, GL Assessment, and Metametrics, Inc. Technical Support includes unlimited same day phone service		With a 3 year award Vendor will add 20 ports at no cost (\$14,000.00 value per year) No cost for Program and course upgrades. Complimentary on-call technical and customer support		No cost for program support and curriculum upgrades		
Clients	SEVERAL TEXAS ISD'S		SEVERAL TEXAS ISD'S		SEVERAL TEXAS ISD'S		SEVERAL TEXAS ISD'S		1,300 Districts Nationwide; 100,000 students		
Notes:	Price is based on a maximum of 900 enrolled during a 12 month period a student is considered enrolled if taking one class. Some courses require supplementary materials (additional cost)		Price is based on 700 user seats at a time. Expenditure will be based on usage. No supplementary materials required		Price is for a dedicated Hosted data line. Did not provide price for Web-based. No supplementary materials required		No Supplementary materials required		Price per port is reduced as follows if District Pre-Pays 2 years \$932.18 3 years \$870.63 No supplementary materials required		